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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF ILLINOIS
EASTERN DIVISION

FILED
MAY 06 2005
MICHAEL W. DOBBINS
CLERK, U.S. DISTRICT COURT

STEPHEN SOTELO, individually and on behalf
of all persons similarly situated,

Plaintiff,

vs.

DIRECTREVENUE, LLC, DIRECTREVENUE
HOLDINGS, LLC; BETTERINTERNET, LLC;
BYRON UDELL & ASSOCIATES, INC.,
D/B/A/ ACCUQUOTE, AQUANTIVE, INC.,
and JOHN DOES 1-100,

Defendants.

Case No. 05 C 2562

Judge Gettleman

**DEFENDANTS DIRECTREVENUE, LLC'S AND BETTERINTERNET,
LLC'S MEMORANDUM OF LAW IN SUPPORT OF THEIR
MOTION TO DISMISS PURSUANT TO RULE 12(B)(6)**

Defendants DirectRevenue, L.L.C. and BetterInternet, L.L.C. (collectively, "DirectRevenue" or "Defendants"), pursuant to Rule 12(b)(6) of the Federal Rules of Civil Procedure, respectfully submit this memorandum of law in support of their motion to dismiss the Complaint.¹

I. SUMMARY OF THE ARGUMENT

The Complaint alleges that Plaintiff suffered damages as a result of software and advertising that Defendants allegedly distributed on the internet. But when one looks beyond the Complaint's rhetoric, it is clear that Sotelo's allegations of trespass (Count I), consumer fraud (Count II), unjust enrichment (Count III), negligence (Count IV), and computer tampering (Count V) all fail to state claims under Illinois law.

Most egregiously, Plaintiff ignores the fact that he authorized all of the acts complained of in the Complaint through the End-User License Agreement (the "EULA"). By accepting the

¹ Defendants have contemporaneously filed a motion to stay this litigation in favor of arbitration pursuant to the parties' arbitration agreement. If the Court grants that motion, it would render this motion moot.

EULA, Sotelo agreed that Defendants' software ("the Software") could be downloaded to his computer to "collect information about the website [he] access[ed]" and "use that information to display advertising on [his] computer." Sotelo never alleges that he did not view and consent to the EULA's terms. Moreover, despite repeated references to the EULA in the Complaint, Sotelo fails to attach a copy of this critical document. Accordingly, a copy of the EULA is attached hereto as Exhibit A.

The first section of the EULA explains that, by installing the software, the end-user acknowledges that he has "read and understood this Agreement and agree[s] to be bound by its terms." That section continues by unambiguously disclosing the Software's function: to monitor the websites the user visits and to use that information to provide the user with targeted advertising:

[BI ad targeting software ("BI")], through its advertising software known as Ceres, delivers advertising and various information and promotional messages to your computer screen while you view Internet web pages. BetterInternet is able to provide you with BI free of charge as a result of your agreement to download and use BI, and accept the advertising and promotional messages it delivers.

By installing the Software, you understand and agree that the Software may, without any further prior notice to you, automatically perform the following: display advertisements of advertisers who pay a fee to BetterInternet, in the form of pop-up ads, pop-under ads, interstitials ads and various other ad formats, display links to and advertisements of related websites based on the information you view and the websites you visit....

(EULA § 2.) Thus, the EULA clearly discloses to potential users of the Software exactly what the Software does.² The EULA also explains that if the user wants to remove the Software, he or she can easily do so by going to "www.mypctuneup.com," which provides simple removal instructions. (EULA § 12.)

The fact that Plaintiff ignores the EULA is not the only shortcoming in the Complaint. For example, Plaintiff alleges fraud, yet fails to allege any facts relating to the content, time, or place of any alleged fraudulent representation. The Complaint also attempts to state an unjust

² Moreover, the EULA also contains an explicit "Disclaimer of Warranty" and a "Limitation of Liability," which clauses foreclose virtually all of Plaintiff's claims. (EULA §§ 10-11.)

enrichment claim based on allegations that Defendants received “additional advertising fees” as a result of its allegedly wrongful conduct. But the Complaint does not allege any basis as to why Plaintiff is the proper party to recover those fees from Defendants. Plaintiff’s claim that Defendants negligently monitored third-party distributors of the Software also fails, because he does not allege any facts that would support the imposition of liability on Defendants for the actions of third-parties. In support of the trespass claim, the Complaint does not even allege that the Plaintiff or his computer sustained any damage as a result of the alleged trespass, or that the damage, if any, was caused by the Software.

Sotelo’s Complaint omits more facts than it conveys, and it flies in the face of the agreed-upon terms contained in the EULA. The Complaint should be dismissed in its entirety for failure to state a cause of action.

II. BACKGROUND

DirectRevenue operates a leading internet business, headquartered in New York, which develops and distributes the Software. Computer users download the Software in exchange for free access to other software (e.g., games, screensavers, anti-spam programs), services, and content that is available on the internet.

Computer users are required to accept the EULA before downloading the Software. By accepting the EULA and downloading the Software, the user agrees to receive “contextual advertising” through DirectRevenue. Contextual advertising is a form of behaviorally-targeted advertising which enables advertisers to send ads to users based on their prior internet-browsing preferences. DirectRevenue does not use any personally identifiable information – such as the user’s name, address, email, or identity – to provide its contextual advertising. DirectRevenue simply tracks the internet-browsing preferences of the user by tracking the websites the user visits.

III. APPLICABLE LEGAL STANDARD

In ruling on a motion to dismiss, the Court should accept as true all well-pled facts and draw all reasonable inferences in the non-moving party’s favor. *McLeod v. Arrow Marine Transport, Inc.*, 258 F.3d 608, 614 (7th Cir. 2001). However, the Court should not accept as true conclusory statements of law or unsupported conclusions of fact. *Id.* (affirming trial court’s dismissal of defendants’ complaint containing unclear, conclusory allegations). “[A] complaint which consists of conclusory allegations unsupported by factual assertions fails even the liberal

standard of Rule 12(b)(6)” and should be dismissed. *Jackson v. Brach Corp.*, 176 F.3d 971, 978 (7th Cir. 1999). Moreover, consumer fraud (as Plaintiff’s alleges here) must be pled with the same particularity and specificity as that required under common law fraud. *Neff v. Capital Acquisitions & Management Co.*, 238 F. Supp. 2d 986, 994 (N.D. Ill. 2002). Under these standards, the Court should dismiss this Complaint in its entirety.

IV. ARGUMENT

A. PLAINTIFF FAILS TO STATE A CLAIM FOR TRESPASS TO PERSONAL PROPERTY (TRESPASS TO CHATTELS)

The Complaint’s first count against DirectRevenue alleges trespass to personal property (trespass to chattels). “The gist of an action [for trespass to personal property] is an injury to, or interference with, possession, by an unlawful act or by a lawful act done in an unlawful manner.” 34A Ill. Law & Prac. Tresspass § 3, “Trespass to Personal Property” (July 2004). A defendant’s actions “cannot constitute a trespass” if such actions were “authorized” by plaintiff. *Skierkewiecz v. Gonzalez*, 711 F. Supp. 931, 935 (N.D. Ill. 1989). Moreover, a plaintiff may not recover under a claim for trespass to chattels if defendant’s alleged trespass did not result in damages to plaintiff. *Najieb v. Chrysler-Plymouth*, No. 01 C 8295, 2002 WL 31906466, at *10-11 (N.D. Ill. Dec. 31, 2002).

In the current action, Plaintiff’s claim for trespass to personal property fails for at least two reasons. First, Plaintiff does not deny that he authorized the installation of Defendants’ software on his computer by signing the EULA. Second, Plaintiff alleges that “spyware and advertising” generally may harm a computer, but Plaintiff never claims that his own computer was actually harmed, or that such harm, if any, was caused by Defendant’s software.

1. *Plaintiff expressly authorized Defendants’ Actions*

Plaintiff fails to state a trespass to chattels claim because Plaintiff does not deny that he expressly authorized the activities described in the Complaint. Plaintiff concedes in the Complaint that “DirectRevenue has an agreement governing its spyware called the [EULA] that purports to inform a consumer about advertisements and monitoring that may result if he/she accepts its terms.” (Complaint ¶ 11). Pursuant to the EULA, Plaintiff, by installing Defendant’s software, agreed to allow Defendants to display advertisements on his computer, store non-personally identifiable statistics of the websites he visits, and uninstall other adware programs on

his computer, among other things. (*See Exhibit A*). In other words, pursuant to the EULA, Plaintiff authorized all of the alleged “wrongdoing” described in the Complaint. Notably, Plaintiff never contends that Defendant’s actions were outside the scope of the authorization contained in the EULA.

Plaintiff’s allegations that “DirectRevenue deceptively installs its software ... to avoid showing the [EULA] to the computer user” does not vitiate Plaintiff’s authorization. (*See Complaint* ¶ 11). First, Plaintiff never alleges that he himself did not view the EULA. Second, in describing DirectRevenue’s alleged efforts to “avoid showing the [EULA] to the computer user,” Plaintiff does not describe any acts or omissions on the part of DirectRevenue. The fact that the computer user may choose to set his or her Microsoft security settings to “low,” thereby allegedly overriding the EULA consent screen, does not constitute any wrongdoing on the part of DirectRevenue. Similarly, the fact that computer users who install “Microsoft Windows’ Service Pack 2” may receive a different security warning than other users does not support the conclusion that DirectRevenue deliberately sought to avoid showing the EULA to the computer user. (*Complaint* ¶ 11(a) and (b)).

Third, Plaintiff complains that certain computer users are asked to agree to a “Consumer Policy Agreement” rather than the EULA. However, Plaintiff does not allege that the two documents are materially different, or that the Consumer Policy Agreement does not contain the same consent language as the EULA. In fact, the Consumer Policy Agreement is the EULA. (*See Exhibit A*). Plaintiff disingenuously alleges that the “Consumer Policy Agreement” is not available for review “on DirectRevenue’s web page, or elsewhere;” but the EULA is. And Plaintiff does not (because he cannot) allege that a direct link to the full text of the EULA was not displayed on the computer screen at the time he was asked to agree to it. (*See Complaint* ¶ 11(c)).

For these reasons, the Court should dismiss Plaintiff’s claim for trespass to personal property.

2. Plaintiff fails to plead causation and damages

Plaintiff’s claim for trespass to personal property fails also because Plaintiff does not properly plead causation and damages. The Complaint alleges generally that “spyware” and “advertisements” may cause harm to a computer. But Plaintiff never pleads (1) that any spyware

or advertisements harmed his computer (damages), or (2) that Defendants' Software caused any such harm (causation). In fact, nearly all of the Complaint's allegations under the heading "Damages Caused by Defendant's Unlawful Conduct" are cast in broad generalities, without any reference to either Plaintiff or Defendants. (*See, e.g.*, Complaint ¶ 20.)

Notably absent from the Complaint is any allegation that Plaintiff's own computer sustained any damage, or that the damage, if any, was caused by Defendants' software. Because innumerable companies participate in distributing "spyware" and "advertisements" on the Internet, Plaintiff has not adequately alleged that the damage, if any, resulted from Defendants' actions. The only other harm alleged in the damages section of the Complaint is that "DirectRevenue's spyware destroys other software programs on a computer." But this allegation is deficient because Plaintiff alleges only that Defendants' product destroys software on "a" computer, not that Defendants' product destroyed any software on *Plaintiff's* computer.³

For these additional reasons, Plaintiff has failed to state a cause of action for trespass to chattels. Accordingly, the Court should dismiss Count I of the Complaint.

B. PLAINTIFF FAILS TO STATE A CLAIM UNDER THE ILLINOIS CONSUMER FRAUD ACT

Count II of Sotelo's Complaint purports to state a claim under the Illinois Consumer Fraud and Deceptive Practices Act, 815 ILCS 505/1, et seq. (the "ICFA"). (*See* Complaint, p. 13.) Plaintiff's allegations are fatally conclusory and non-specific, and the Court should dismiss this count in its entirety.

1. *Claims under the ICFA must be pled with specificity and particularity.*

To state a claim under the ICFA, the plaintiff must allege facts sufficient to meet the following elements: "(1) a deceptive act or practice; (2) an intent by the defendant that the plaintiff rely on the deception; and (3) that the deception occurred in the course of conduct involving a trade or commerce." *Thacker v. Menard, Inc.*, 105 F.3d 382, 386 (7th Cir. 1997). While the ICFA is intended to have a broad protective purpose, claimants still must plead their allegations with the same particularity and specificity as that required under common law fraud, and "notice pleading" will not suffice. *Davis v. G N Mortgage Corp.*, 244 F. Supp. 2d 950, 960

³ Moreover, as discussed above, the removal and disabling of other software is expressly authorized by the EULA, which is incorporated into the Complaint by reference. (Exhibit A).

(N.D. Ill. 2003); *Neff v. Capital Acquisitions & Management Co.*, 238 F. Supp. 2d 986, 994 (N.D. Ill. 2002) (dismissing plaintiff's ICFA counts for lack of particularity and specificity).

2. Specificity includes the time, place, and content of the misrepresentation.

As acknowledged by the District Court in *Olympic Chevrolet v. General Motors Corp.*, 959 F. Supp. 918, 920 (N.D. Ill. 1997):

Claims made pursuant to the [ICFA] ...must state the identity of the person making the misrepresentation, the time, place, and content of the misrepresentation, and the method by which the misrepresentation was communicated.

Quoting Gallagher Corp. v. Massachusetts Mut. Life Ins. Co., 940 F. Supp. 176 (N.D. Ill. 1996). Thus, essential elements of pleading with appropriate particularity and specificity under the ICFA include alleging: (1) the identity of the misrepresenting party; (2) the time of the misrepresentation; (3) the place of the misrepresentation; (4) the content of the misrepresentation, and (5) the method by which the misrepresentation was communicated. The Illinois Supreme Court has recognized the sound policy considerations behind such particularity and specificity requirements, to wit:

Even under the more lenient Federal rules, a claim of Fraud must be stated with particularity. The reason for this higher standard is to protect against baseless complaints. This not only weeds out unmeritorious strike suits, but also protects defendants from the harm to their reputations that follows charges of serious wrongdoing.

Board of Educ. v. A, C and S, Inc., 131 Ill. 2d 428, 457, 546 N.E.2d 580, 593-94 (1989) (citations and internal quotes omitted). Here, Sotelo has presented the Court with just the type of baseless complaint the pleading standards attempt to weed out.

3. Sotelo fails to allege facts demonstrating the content of the misrepresentation.

Sotelo goes to great lengths in pages 2-11 of his Complaint to describe "spyware," and its alleged negative effects on consumers. Defendants, however, do not provide "spyware;" they provide consumers with software that serves targeted advertising, but only after the consumer

consents to the installation of that software. Sotelo's allegations regarding an alleged fraud are conclusory and incorrect.

For example, at paragraph 36, Sotelo engages in a game of semantics, claiming that users are told they are downloading "free" software, when, in fact, they are receiving Defendants' Software in addition to whatever "legitimate" program they have chosen to download.⁴ Plaintiff's word games aside, the desired software is clearly "free" under the generally accepted understanding of that term: users are not required to pay money in exchange for the program they are receiving.

In addition, at paragraph 38, Sotelo summarily states that DirectRevenue has set up the Software in a deceptive manner, without explaining what the deception is or what representation DirectRevenue has made regarding the Software. At paragraph 39, Sotelo transmutes inconvenience into deception, by claiming that an alleged difficulty in removing the software somehow constitutes a misrepresentation. At paragraph 40, Sotelo alleges that DirectRevenue neglects to inform users of the alleged effects of the Software, which constitutes "an omission of material fact." These allegations are contradicted outright by the very first paragraphs of the EULA, which state, *inter alia*, in no uncertain terms, "This Software will collect information about websites you access and will use that information to display advertising on your computer." (EULA § 1.)

4. *Sotelo fails to allege the time of the misrepresentation.*

Nowhere in Sotelo's Complaint does he allege when DirectRevenue made a misrepresentation to him. By failing to allege the time of the misrepresentation, Sotelo has not met the specificity requirement of pleading under the ICFA. *See Olympic Chevrolet*, 959 F. Supp. at 920.

5. *Sotelo fails to allege the place of the misrepresentation.*

Likewise, the Complaint is silent on where the alleged misrepresentation occurred. We know that Sotelo is an Illinois resident (Complaint, p. 2), but that tells us nothing about the place

⁴ This allegation fails in another respect: Plaintiff does not allege that it is actually Defendants who make this "misrepresentation." To the contrary, Plaintiff suggests that the desired "legitimate" software is published by other, unnamed entities. (*See* Complaint 37.) Therefore, any representation as to the cost of the "legitimate" software is made by those entities, not Defendants.

of any alleged misrepresentation. The Complaint does not inform the Court of (a) the location of Sotelo's computer and/or internet connection, or (b) Sotelo's and his device's location when he downloaded the complained-of Software. In sum, Sotelo fails to provide any degree of specificity regarding the place of the alleged misrepresentation, and the Complaint does not comport with the pleading requirements under the ICFA.

For all of the above reasons, the Court should dismiss Sotelo's claim under the ICFA (Count II of the Complaint).

C. PLAINTIFF FAILS TO STATE A CLAIM FOR UNJUST ENRICHMENT

The Complaint fails to state a cause of action for unjust enrichment. In Illinois, "[t]o state a cause of action based on a theory of unjust enrichment, a plaintiff must allege that the defendant has unjustly retained a benefit to the plaintiff's detriment, and that defendant's retention of the benefit violates the fundamental principles of justice, equity, and good conscience." *In re Scattered Corp. Sec. Litig.*, 844 F. Supp. 416, 421 (N.D. Ill. 1994), citing *HPI Health Care Serv., Inc. v. Mt. Vernon Hosp., Inc.*, 131 Ill. 2d 145, 160, 545 N.E.2d 672, 679 (1989).

Plaintiff's unjust enrichment should be dismissed for two reasons. First, "because the theory [of unjust enrichment] is based on an implied contract, it has no application when," as here, "an express contract governs the relationship between the parties." *B & B Land Acquisition v. Mandell*, 305 Ill. App. 3d 1068, 1075, 714 N.E.2d 58, 63 (2d Dist. 1999). Second, Plaintiff has not alleged (because he cannot allege) the additional facts that must be pled where, as here, "plaintiff is seeking the recovery of a benefit that was transferred to the defendant by a third party." *HPI*, 131 Ill. 2d at 161, 545 N.E.2d at 679.

1. The EULA bars Plaintiff's unjust enrichment claim

"The theory of unjust enrichment is based on a contract implied in law." *Hartigan v. E&E Hauling, Inc.*, 153 Ill. 2d 473, 497, 607 N.E.2d 165, 177 (1992). "Because unjust enrichment is based on an implied contract, "where there is a specific contract which governs the relationship between the parties, the doctrine of unjust enrichment has no application." *Id.* See *Peleschak v. Verex Assurance, Inc.*, 272 Ill. App. 3d 1077, 1083, 651 N.E.2d 562, 566 (1st Dist. 1995) ("It is well-settled in Illinois that no claim on a contract implied in law can be asserted if an express contract exists between the parties and concerns the same subject matter.")

As discussed in detail above, Plaintiff concedes in the Complaint that “DirectRevenue has an agreement governing its spyware called the [EULA] that purports to inform a consumer about advertisements and monitoring that may result if he/she accepts its terms.” (Complaint ¶ 11). Pursuant to the EULA, Plaintiff, by installing Defendants’ Software, agreed to allow Defendants to display advertisements on Plaintiff’s computer, store non-personally identifiable statistics of the websites Plaintiff visits, and uninstall other adware programs on Plaintiff’s computers. (*See* Exhibit A). Yet, precisely these actions form the basis of the Complaint.

As discussed, Plaintiff never alleges that he himself did not view and consent to the EULA before installing the Software. Accordingly, because the “there is a specific contract which governs the relationship between the parties, the doctrine of unjust enrichment has no application.” Therefore, the Court should dismiss Count III of the Complaint.

2. Plaintiff has not demonstrated that it is entitled to recover the benefit allegedly received by Defendants

Even if the unjust enrichment claim were not barred by the existence of an express contract, Plaintiff still fails to state a claim for unjust enrichment. According to Plaintiff, Defendants were unjustly enriched because they received “additional advertising fees” as a result of their alleged wrongdoing. (Complaint ¶ 47). Thus, unlike the typical unjust enrichment case, where “the benefit the plaintiff is seeking to recover proceeded directly from him to the defendant,” in the instant case, “plaintiff is seeking recovery of a benefit that was transferred to the defendant by a third party”—*i.e.*, the advertisers. *HPI*, 131 Ill. 2d at 162, 545 N.E.2d at 679.

In *HPI*, the Illinois Supreme Court ruled that, where the alleged benefit flows from a third party to defendant, “retention of the benefit would be unjust where: (1) the benefit should have been given to the plaintiff, but the third party mistakenly gave it to the defendant instead; (2) the defendant procured the benefit from the third party through some type of wrongful conduct; or (3) the plaintiff for some other reason had a better claim to the benefit than the defendant.” *HPI*, 131 Ill. 2d at 162, 545 N.E.2d at 679.

The Complaint fails to satisfy the *HPI* test. Plaintiff certainly does not contend, under the first or third prongs of the *HPI* test, that the “additional advertising fees” were given to Defendants instead of Plaintiff by “mistake,” or that Plaintiff has any “better claim” to the alleged “additional advertising fees” than Defendants. Nor has Plaintiff alleged facts that would satisfy the second prong of the *HPI* test, relating to a defendant’s “wrongful conduct.” The case

law is clear that, where plaintiff is seeking to recover a benefit that was transferred to defendant by a third party, defendant's "wrongful conduct" alone will not support a claim for unjust enrichment if plaintiff has no "claim" or "entitlement" to the monies. See *Association Benefit Serv., Inc. v. AdvancePCS Holding Corp.*, No. 04 C 3271, 2004 WL 2101928, at *3 (N.D. Ill. Sept. 21, 2004); *Asch v. Teller, Levit & Silvertrust, P.C.*, No. 00 C. 3290, 2003 WL 22232801, at *7 (N.D. Ill. 2003).

Two cases from the Northern District of Illinois – *Association Benefit* and *Asch* – are instructive. In *Association Benefit*, the defendant promised to pay the plaintiff a certain portion of its earned commissions if plaintiff could assist defendant in procuring a particular contract with Third Party A. When defendant failed to pay as promised, plaintiff asserted two claims for unjust enrichment. First, plaintiff alleged that defendant was unjustly enriched because it improperly retained commissions from the contract with Third Party A that had been promised to plaintiff. Second, plaintiff claimed that defendant was unjustly enriched because, by virtue of its contract with Third Party A, defendant earned "billions of dollars" in a subsequent merger with Third Party B. The district court concluded that plaintiff had properly stated an unjust enrichment claim with respect to the money received from Third Party A, noting that plaintiff had pled that it was "promised" this money. But the district court rejected the unjust enrichment claim with respect to the money received from Third Party B, finding that, "[e]ven under the wrongful conduct exception discussed in *HPI* [], [plaintiff] has no claim on money given to [defendant] by a third party to which [plaintiff] is not entitled." *Id.* at 3 (emphasis added).

Similarly in *Asch*, a class of debtors sued a collection law firm alleging that the firm improperly failed to promptly credit loan payments upon receipt, allowing additional interest to build up on plaintiffs' accounts. Therefore, plaintiffs alleged that the defendant – who retained as its fee a portion of the interest it collected from plaintiffs – unjustly received additional fees from the creditor. *Asch*, 2003 WL 22232801, at *1. The district court "agree[d] that [defendants] engaged in wrongful conduct that resulted in inflated fees" pursuant to the *HPI* analysis, but it refused to grant plaintiffs' claim for unjust enrichment absent evidence that plaintiffs were "entitled" to the fees. The court stated, "[t]he parties have pointed to no case, and the court has uncovered no case, in which a court has applied *HPI*'s wrongful conduct exception where a plaintiff is attempting to recover money to which it is not entitled." *Id.*

Here, Plaintiff alleges that Defendants have been unjustly enriched as a result of monies received from third parties (the advertisers), but – like the plaintiffs in *Associated Benefit* and *Asch* – Plaintiff fails to set forth any basis as to why he is entitled to those moneys. The *Associated Benefit* and *Asch* cases underscore the inappropriateness of a claim for unjust enrichment where there is no symmetry or proportionality between the damages claimed by plaintiff, on the one hand, and the amount by which defendant has been unjustly enriched, on the other. Significantly, Plaintiff alleges elsewhere in the Complaint that he (as well as the other members of the purported class) has sustained damages of \$30, a number bearing no relationship whatsoever to the amount by which Defendants were allegedly unjustly enriched. Therefore, as in *Associated Benefit* and *Asch*, Plaintiff has failed to set forth a claim for unjust enrichment.

D. PLAINTIFF FAILS TO STATE A CLAIM FOR NEGLIGENCE

Plaintiff's Complaint presents two alternative theories of negligence. Plaintiff's first theory rests on Defendants' duty not to harm users' computers once having gained access to those computers. Plaintiff's second theory posits a duty on Defendants' part to monitor the distribution of the Software. Neither theory can succeed.

1. Plaintiff Cannot State A Claim for Negligence Based On Allegations Of Intentional Conduct To Which Plaintiff Consented, Or Conduct For Which Plaintiff Assumed The Risk

Under Illinois law, in order to succeed on a negligence claim, the plaintiff must prove “(1) the defendant owed a duty of reasonable care to the plaintiff; (2) the defendant breached that duty; and (3) the breach was the proximate cause of the plaintiff's injury.” *Mann v. Producer's Chemical Co.*, --- N.E.2d ---, 2005 WL 396584, at *3 (Ill. App. 2005). A plaintiff cannot recover for a defendant's negligent conduct when the plaintiff voluntarily assumes the risk associated with that conduct. *Bonavia v. Rockford, Inc.*, 348 Ill. App. 3d 286, 294, 808 N.E.2d 1131 (2004). Further, “[n]egligence claims address unintentional misfeasance or nonfeasance,” and are not the proper vehicle to redress intentional wrongs. *Arthur v. Lutheran General Hosp., Inc.*, 295 Ill. App. 3d 818, 825, 692 N.E.2d 1238, 1242 (1998).

Plaintiff's first theory is premised on Defendants' alleged duty, having gained access to users' computers, not to harm those computers or impact their operation. This theory of negligence cannot succeed. The Complaint describes two putative subclasses, one consisting of users who saw the EULA before downloading the Software, and another of users who did not.

The EULA clearly discloses the operation of the Software, as well as its potential effects. (EULA §§ 1-2) As discussed above, Plaintiff does not deny that he viewed the EULA before downloading the Software. Plaintiff, therefore, consented to any effects of the Software, and assumed the risk of any adverse effects of the Software, which effects were explained in the EULA.

In any event, it is clear from the Complaint that Plaintiff is actually alleging an intentional trespass to his computer. Plaintiff claims that Defendants intentionally and surreptitiously installed the Software onto his computer, with the intent of producing the effects he complains of, *i.e.*, monitoring users' internet browsing habits and providing targeted advertising. Indeed, a significant portion of the Complaint is dedicated to this theory, *i.e.*, that Defendants purposefully "hide" their Software in other software in order to infiltrate users' computers, and once installed, the Software monitors internet usage and displays pop-up ads. Since Plaintiff alleges intentional conduct on the part of Defendants, a negligence claim is not the proper vehicle for recovery. Instead, any alleged effects of the Software would stem from trespass, which Plaintiff has already attempted to plead in the first count of his Complaint.⁵ The negligence count is therefore improper.

2. Defendants Cannot Be Held Responsible For Conduct Of Third Parties

Plaintiff's second theory of negligence posits a duty on Defendants' part to monitor distributors of the Software, to ensure that each distributor obtains consent prior to delivering the Software to users along with their own software. Plaintiff fares no better on this theory.

In the absence of some special relationship, there is no duty to control the conduct of a third party. *See Hills v. Bridgeview Little League Ass'n*, 195 Ill. 2d 210, 228-29, 745 N.E.2d 1166, 1178 (2000); *Johnson v. Board of Jr. College Dist. No. 508*, 31 Ill. App. 3d 270, 274, 334 N.E.2d 442, 445 (1975); Restatement, Second, Torts § 315. Further, in general, one cannot be held liable for the conduct of an independent contractor. *Kouba v. East Joliet Bank*, 135 Ill. App. 3d 264, 267, 481 N.E.2d 325, 328 (1985). An independent contractor is one who, though performing some work for another, is not subject to that other's orders or control, and may use his own discretion with respect of the details of the work. *Horwitz v. Holabird & Root*, 212

⁵ For the reasons discussed in Section IV-A, that trespass claim must be dismissed as well.

Ill. 2d 1, 13, 816 N.E.2d 272 (2004). Moreover, a manufacturer of a non-defective product has no duty to control that product's distribution. *City of Chicago v. Beretta U.S.A. Corp.*, 213 Ill. 2d 351, 390-94, 821 N.E.2d 1099, 1125-27 (2004); *Linton v. Smith & Wesson*, 127 Ill. App. 3d 676, 678, 469 N.E.2d 339, 340 (1984).

Defendants had no duty to control the distribution of the Software by third parties. Plaintiff does not allege that the Software is somehow defective. Further, though the Complaint refers to "distributors" of the Software, it does not allege any facts that lead to the conclusion that these distributors are any more than independent contractors, third parties for whose conduct Defendants cannot be held responsible. In the absence of any allegations that would support a duty by Defendants to control the details of the distributors' work, and that they did so negligently, Plaintiff cannot base his negligence claim on the alleged failure of the distributors to obtain users' consent. The Complaint has not made (and cannot make) such allegations. For this additional reason, the Court should dismiss Plaintiff's negligence claim (Count IV of the Complaint).

E. PLAINTIFF FAILS TO STATE A CLAIM UNDER ILLINOIS' COMPUTER CRIME PREVENTION LAW

Count V of the Plaintiff's Complaint purports to state a claim against all Defendants under Illinois' Computer Crime Prevention Law, 720 ILCS 5/16D-1, et seq. (the "CCPL"). (Complaint, pp. 16-17) The CCPL is located in the Criminal Code; however, it provides for a civil action under its Section 16D-3(c): Subsection (a)(4) of 16D-3 prohibits a person from "knowingly and without the authorization of a computer's owner," inserting a program onto a computer knowing that the program may damage the computer.⁶ The allegations of Sotelo's Complaint, however, do not state a claim under the CCPL.

The text of section 16D-3(a)(4) indicates that a civil claim under the CCPL must contain the crucial element of lack of authorization. Thus, under the plain meaning of the statute, if the plaintiff authorized access to his computer, his claim cannot stand. While Sotelo alleges that the Software can be installed onto a computer with or without the user's authorization, he never alleges that he himself did not authorize installation of the Software. The only allegations Sotelo makes about his own experience with the Software appear in paragraphs 25 and 28 of the

⁶ A review of Illinois case law and the annotation for Section 16D-3 revealed no decisions by courts of review pertaining to this section. While the Illinois General Assembly passed the operative subsections here into law in 1989, it appears to be a seldom, if ever, used vehicle for civil recovery.

Complaint, where he alleges that “Plaintiff had DirectRevenue’s spyware downloaded to his computer and was sent the typical amount of advertisements experienced by other Class members,” (¶ 25) and “Plaintiff was the owner of a computer or internet connection that was infected with Defendants’ spyware.” (¶ 28) Neither of these allegations mentions anything about lack of authorization. Sotelo does not allege that the Defendants installed anything on his computer without authorization. Thus, he fails to allege one of the crucial elements of a civil claim under the CCPL, and his claim fails.

In fact, in ¶ 25 of the Complaint Plaintiff appears to acknowledge that he affirmatively granted authorization for the installation of the Software. Paragraph 25 alleges that “Plaintiff had DirectRevenue’s spyware downloaded...” This simple statement sets forth that Sotelo himself “had” the Software installed – indicating a positive action on Plaintiff’s part (*i.e.*, “I ‘had’ my car fixed by the mechanic.”). Because Sotelo authorized the installation of the Software, his claim under the CCPL cannot stand. The Court should therefore dismiss Count V of the Complaint.

V. CONCLUSION

Wherefore, for the reasons stated herein, Defendants DirectRevenue, L.L.C. and BetterInternet, L.L.C. respectfully request that the Court dismiss Plaintiff Stephen Sotelo’s Complaint with prejudice in its entirety, and grant Defendants such further relief, as the Court deems appropriate and just.

Dated: May 6, 2005

DIRECTREVENUE, L.L.C., AND
BETTERINTERNET, L.L.C.,
DEFENDANTS

By: _____

One of their attorneys

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HOME MORE DOWNLOADS

(CERES ADVERTISING SOFTWARE)

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This Software will collect information about websites you access and will use that information to display advertising on your computer.

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